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SOCIAL INTELLIGENCE: IMPROVING LEADERSHIP EFFECTIVENESS

KELLY R. ALVARADO, ROXANNE M. WILLIAMS - UNIVERSITY OF PHOENIX ONLINE

ASHRAF ESMAIL - DILLARD UNIVERSITY

Abstract: Employees with strong social intelligence have advantages (Nunez, 2015). Organizations remain competitive when leaders acknowledge the relationship between social intelligence and leadership effectiveness. A positive linear and statistical correlation ($r = 0.65$, $p < 0.01$) substantiated a relationship between social intelligence and leadership effectiveness in this study. Albrecht's Social Intelligence Profile (S.P.A.C.E. model) was used to measure social intelligence and Albrecht's Leadership Performance Assessment was used to measure leadership effectiveness. Organizations may better predict who will make the best leaders by assessing social intelligence (Kobe et al., 2001) and assessment results may help individuals develop social intelligence performance plans to improve leadership effectiveness. The social intelligence and leadership effectiveness body of knowledge was broadened by this study, which may help individuals and organizations improve leadership effectiveness and social intelligence of employees and leaders.

Keywords: Social Intelligence, Leadership Effectiveness, Power Influence, Leadership Theory, S.P.A.C.E. Model